



Marcel Bouman

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Technical Procurement Expert – Bridging Innovation and Supply Chain

About Me

With 30 years of experience in the electronics, IT and mechatronics industry, I have built a strong reputation as a strategic procurement expert who drives innovation while optimizing supply chain processes. My expertise spans electronic components, PCB assemblies, wiring harnesses, custom modules, and embedded systems, making me a key player in bridging product development and sourcing strategies.

I thrive in complex, high-tech environments where strategic supplier management, lifecycle planning, and cost-effective sourcing make the difference between a good product and a great one. Whether working on PCB(A) procurement, component obsolescence strategies, or supplier negotiations for cutting-edge electronics, I ensure products are built with quality, efficiency, and scalability in mind.

What Sets Me Apart

- ✓ Deep Electronics Expertise – Proven track record in sourcing, qualifying, and managing electronic components, PCB(A)s, EMS suppliers, and embedded systems.
- ✓ From R&D to Production – Strong experience in guiding new electronic product introductions (NPI) from prototype to mass production.
- ✓ Technical & Strategic Mindset – A rare combination of technical knowledge and procurement acumen, allowing me to align supplier selection with R&D innovation.
- ✓ Lifecycle & Obsolescence Management – Skilled in managing RoHS3, REACH, conflict minerals compliance, and proactive obsolescence strategies.
- ✓ Negotiation & Cost Optimization – Strong track record in securing optimal supplier terms, ensuring supply continuity, and reducing electronic component costs.

Experience

Senior Buyer | Esprit ICT Critical Alarm Solutions (Ooperon) | Breda, January 2024 – Present (1y 4 m)

- Optimized the procurement of critical electronics for communication and alarm systems.
- Implemented a new part-numbering system to enhance traceability of electronic components.
- Led the integration of a direct sales system in AFAS, streamlining electronics supply chain transparency.
- Revamped inventory management with barcode integration for efficient tracking of PCB assemblies and electronic modules.

Senior Project Buyer | Teledyne Adimec Advanced Image Systems | Eindhoven, September 2022 – January 2024 (1y 4m)

- Led electronic component sourcing and procurement for high-performance camera systems.
- Managed the supply chain response to the 2022 global semiconductor shortage, ensuring uninterrupted production.
- Worked closely with EMS providers and PCB manufacturers to align production with material availability.
- Developed cost-efficient sourcing strategies for custom electronic components and sensors.

Strategic Project Buyer NPI | Frencken Mechatronics | Eindhoven, August 2019 – September 2022 (3y 2m)

- Spearheaded supplier compliance for electronic components (RoHS3, REACH, conflict minerals).
- Worked with category managers to source and negotiate contracts for critical electronics.
- Provided key insights into electronics cost roadmaps and BOM cost reduction strategies.

Technical Purchaser | Bosch Thermotechniek (Nefit) | Deventer, August 2015 – August 2019 (4y 1m)

- Procured electronic components and PCBs for the Bosch Easycontrol thermostat.
- Acted as the primary purchasing contact for R&D, ensuring optimal component selection and availability.
- Managed supplier relationships for high-precision electronic modules in heating control systems.

Strategic Buyer | Grass Valley Nederland | Breda, October 2012 – August 2015 (2y 11m)

- Supported the development of the Grass Valley Infinity Camera from scratch, managing supplier selection, negotiation, contracting, pricing, lifecycle, prototyping, and outsourcing.
- Led global supplier sourcing and evaluation, securing optimal supply agreements and rationalizing the existing supplier base.
- Managed component lifecycle strategies, ensuring long-term availability and cost efficiency.
- Provided strategic procurement support for manufacturing plants, addressing purchasing and performance issues.
- Developed cost-reduction and productivity initiatives, aligning with global sourcing strategies and executing supplier transitions.
- Drove continuous improvement in supply chain efficiency, leveraging long-term agreements and value engineering.
- Led and supported supplier quality improvement programs, enhancing supply reliability and performance.

Owner & Account Manager | Fast Benelux | January 2008 – July 2013 (5y 7m)

- Built a global network of suppliers for hard-to-find and obsolete electronic components.
- Established Fast Benelux BV as an authorized distributor of electronic parts for OEMs and contract manufacturers.
- Specialized in supply chain solutions for PCBs, semiconductors, and embedded systems.

Various Employers | February 1995 – January 2008

(Ericsson, Dingemans, ConnectSystems, Alcoa, Pemstar, Stork Electronics, Thomson Grass Valley, MSC Vertriebs)

- Planner/Logistics – Managed supply chain planning and inventory optimization.
- Production Foreman / Internal Salesman – Led production teams and handled key customer accounts.
- Coordinator Quality & Methods – Developed quality control processes for electronic manufacturing.
- Production Planning / Subcontracting – Oversaw scheduling and outsourcing of production.
- Operational & Project Buyer Electronics & PCB's – Sourced and procured electronic components and PCBs.
- Senior Buyer – Managed high-value procurement contracts and supplier negotiations.
- Senior Initial Buyer Electronics – Led sourcing for new product development in electronics.
- Account Manager Industrial Components – Provided technical sales and supply chain solutions for industrial electronics.

Education & Certifications

- AI & ChatGPT in Your Work – AI & ChatGPT Academy (2023)
- Advanced Project Management – Learning Tree Management Institute (2005)
- NEVI 1 (Procurement Professional) – NEVI Opleidingen (2001)
- BSc in Technology & Organization – University of Applied Sciences Utrecht (1995)
- MTS Electrical Engineering/Electronics – Technical Vocational Education (1992)

Languages & Tools

- Languages: Dutch (native), English (fluent), German (intermediate)
- Tools: MS Office, ERP (AFAS, SAP, Exact MAX, MFG Pro), PLM/PDM systems, Power BI, Silicon Expert

Rates & Availability

- Salary indication (permanent): € 7.000 – € 8.500 gross/month
- Hourly rate (freelance/ZZZP): € 85 per hour
- Availability: 1 month after end of month notice
- Open for: Operational, tactical, and/or strategic job openings

Why Work With Me?

I bring a unique blend of electronics/mechatronics expertise and procurement leadership, ensuring that technology-driven companies optimize their supply chain, cost structure, and component availability. Whether it's securing hard-to-find components, managing electronic component lifecycles, or developing sourcing strategies for cutting-edge products, I help organizations stay ahead in a fast-moving industry.

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